Gerald Valentine

Creative & Strategic Integrated Marketing Manager

With 15+ years in marketing leadership, I specialize in elevating brand growth, team dynamics, and campaign impact. My passion lies in crafting innovative strategies that boost visibility and ROI, guided by data-driven insights and a creative approach.



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WORK EXPERIENCE

CAP DIGISOFT | Frisco, TX | **Director of Marketing**Business Process Outsourcing and Software Development 02/2019 - 03/2024

- Developed and executed comprehensive marketing strategies including writing content for omni-channel client engagement.
- Led and managed globally-based creative teams, enhancing project completion efficiency and quality.
- Spearheaded content strategy and writing for CAP Digisoft Inc. Subsidiaries and clients, improving online presence and user engagement.

MASERGY | Plano, TX | **Event Manager** Software-Defined Networking and Managed Cybersecurity 02/2015 - 02/2019

- Orchestrated corporate events from conception to execution, consistently meeting deadlines and budget constraints, increasing lead generation through strategic event marketing.
- Analyzed event performance, delivering comprehensive metrics presentations to stakeholders, demonstrating measurable ROI.
- Directed graphics maintenance and managed external vendor relationships to ensure high-quality deliverables.

EDMENTUM | Dallas, TX | Interactive and Graphic Designer K-12 Educational Software

05/2009 - 11/2014

- Developed dynamic websites using Drupal and Ektron, enhancing user engagement and content accessibility.
- Led targeted email and landing page campaigns via Marketo, boosting conversion rates and interactive marketing effectiveness.
- Managed and optimized high-traffic websites, ensuring smooth user experience for nearly 20 million monthly visits.
- Unified corporate branding across digital and print mediums for Edmentum and subsidiaries, enhancing brand visibility and consistency.
- Directed collateral material production, from concept to design and multimedia, maintaining cohesive brand identity.

NAI BT COMMERCIAL | Bay Area, CA | Graphic Designer Commercial Real Estate

10/2006 - 04/2009

BROWER, MILLER & COLE | Irvine, CA | Senior Artist Advertising & Marketing 04/2005 - 05/2006



BACHELOR OF FINE ARTS

The School of the Art Institute of Chicago Chicago, IL



Software Proficiencies

Adobe Photoshop, Illustrator, InDesign, Premiere Pro, After Effects, Microsoft Office Suite (Word, Excel, PowerPoint), Google Drive/Docs, Affinity Suite.

Web Development

Proficient in HTML5, CSS, JavaScript/jQuery, Amazon Web Server, Wordpress, Drupal, Ektron.

Other

Strategic Planning, Event Planning and Budgeting, Team Leadership, Content Strategy, Brand Development, Data Analytics

